

**VANDERHEYDEN HALL, INC.  
FINANCIAL REPORT  
JUNE 30, 2013**

# VANDERHEYDEN HALL, INC.

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Vanderheyden Hall, Inc.

### Report on the Financial Statements

We have audited the accompanying financial statements of Vanderheyden Hall, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2013 and 2012 and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Vanderheyden Hall, Inc. as of June 30, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Report on Supplemental Information**

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplemental information on page 20-23 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Marvin and Company, P.C.*

Latham, NY  
October 31, 2013

**VANDERHEYDEN HALL, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**JUNE 30, 2013 AND 2012**

**ASSETS**

|  | <u>2013</u>          | <u>2012</u>          |
|--|----------------------|----------------------|
| <b>Current Assets</b>  |                      |                      |
| Cash and cash equivalents  | \$ 63,610            | \$ 156,630           |
| Investments  | 895,871              | 806,287              |
| Accounts receivable, net of allowance of \$114,850                           |                      |                      |
| Government   | 2,232,824            | 2,333,652            |
| Other  | 50,312               | 64,817               |
| Pledges receivable   | 2,383                | 7,486                |
| Prepaid expenses   | 48,966               | 52,814               |
| Total Current Assets   | 3,293,966            | 3,421,686            |
| <b>Property, Plant and Equipment</b>   |                      |                      |
| Land and improvements  | 370,014              | 370,014              |
| Buildings and improvements   | 15,414,408           | 15,375,780           |
| Furniture, fixtures and equipment  | 1,371,968            | 1,336,038            |
| Vehicles   | 63,955               | 60,055               |
| Total  | 17,220,345           | 17,141,887           |
| Less accumulated depreciation  | 11,888,278           | 11,115,239           |
| Net Property, Plant and Equipment  | 5,332,067            | 6,026,648            |
| <b>Other Assets</b>  |                      |                      |
| Trust accounts - restricted  |                      |                      |
| Cash   | 14,725               | 646,726              |
| U.S. Treasury Notes  | 1,941,576            | 1,302,447            |
| Deferred charges, net of amortization of \$22,752 and \$29,213, respectively | 106,884              | 114,973              |
| Escrow   | 257,185              | 18,805               |
| Total Other Assets   | 2,320,370            | 2,082,951            |
| <b>TOTAL ASSETS</b>  | <b>\$ 10,946,403</b> | <b>\$ 11,531,285</b> |

See accompanying notes to financial statements.

**VANDERHEYDEN HALL, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**JUNE 30, 2013 AND 2012**

**LIABILITIES AND NET ASSETS (ACCUMULATED DEFICIT)**

|   | <u>2013</u>          | <u>2012</u>          |
|---|----------------------|----------------------|
| <b>Current Liabilities</b>                                    |                      |                      |
| Note payable - line of credit                                 | \$ 1,543,575         | \$ 2,331,143         |
| Current installments of long-term debt                        | 673,505              | 696,400              |
| Accounts payable  | 300,640              | 367,909              |
| Accrued expenses  | 1,266,369            | 1,335,696            |
| Deferred revenue  | 345,815              | 480,681              |
| Due to governmental agencies                                  | -                    | 81,991               |
| Total Current Liabilities                                     | <u>4,129,904</u>     | <u>5,293,820</u>     |
| <b>Other Liabilities</b>                                      |                      |                      |
| Accrued pension   | 1,766,162            | 2,702,685            |
| Accrued expenses  | 75,000               | 75,000               |
| Long-term debt, net of current installments                   | 7,193,820            | 7,423,074            |
| Total Other Liabilities                                       | <u>9,034,982</u>     | <u>10,200,759</u>    |
| Total Liabilities   | <u>13,164,886</u>    | <u>15,494,579</u>    |
| <b>Net Assets (Accumulated Deficit)</b>                       |                      |                      |
| Unrestricted  |                      |                      |
| Undesignated  | (506,815)            | (1,298,600)          |
| Pension fund liability  | (1,766,162)          | (2,702,685)          |
| Temporarily restricted  | 54,494               | 37,991               |
| Total Net Assets (Accumulated Deficit)                        | <u>(2,218,483)</u>   | <u>(3,963,294)</u>   |
| <b>TOTAL LIABILITIES AND NET ASSETS (ACCUMULATED DEFICIT)</b> | <u>\$ 10,946,403</u> | <u>\$ 11,531,285</u> |

See accompanying notes to financial statements.

**VANDERHEYDEN HALL, INC.**  
**STATEMENTS OF ACTIVITIES**  
**FOR THE YEARS ENDED JUNE 30, 2013 AND 2012**

|  | <u>2013</u>           | <u>2012</u>           |
|--|-----------------------|-----------------------|
| <b>Change in Unrestricted Net Assets</b>   |                       |                       |
| <b>Support and Revenue</b>   |                       |                       |
| Program  | \$ 15,581,392         | \$ 14,577,564         |
| Nonprogram   | 230,638               | 92,465                |
| Released from restrictions   | 5,103                 | 25,482                |
| Total Support and Revenue  | <u>15,817,133</u>     | <u>14,695,511</u>     |
| <b>Expenses</b>  |                       |                       |
| Education  | 3,081,839             | 3,424,224             |
| Residential  | 3,566,357             | 3,735,697             |
| Community residence  | 3,755,838             | 3,699,402             |
| Group homes  | 1,881,116             | 1,312,769             |
| Independent living   | 204,824               | 305,036               |
| Community services   | 190,513               | 219,915               |
| Medicaid   | 718,816               | 688,420               |
| Development fund   | 132,012               | 101,790               |
| Administration   | 1,309,260             | 1,522,739             |
| Total Expenses   | <u>14,840,575</u>     | <u>15,009,992</u>     |
| <b>Change in Unrestricted Net Assets Before the Effect of Actuarial Gains (Losses)</b> | 976,558               | (314,481)             |
| Effect of Actuarial Gains (Losses)   | <u>751,750</u>        | <u>(1,116,333)</u>    |
| <b>Increase (Decrease) in Unrestricted Net Assets</b>                                  | <u>1,728,308</u>      | <u>(1,430,814)</u>    |
| <b>Change in Temporarily Restricted Net Assets</b>                                     |                       |                       |
| Contributions and bequests   | 21,606                | 20,556                |
| Amounts released from restrictions   | <u>(5,103)</u>        | <u>(25,482)</u>       |
| Increase (Decrease) in Temporarily Restricted Net Assets                               | <u>16,503</u>         | <u>(4,926)</u>        |
| <b>Change in Net Assets</b>  | 1,744,811             | (1,435,740)           |
| Net Assets, Beginning of Year  | <u>(3,963,294)</u>    | <u>(2,527,554)</u>    |
| <b>Net Assets, End of Year</b>   | <u>\$ (2,218,483)</u> | <u>\$ (3,963,294)</u> |

See accompanying notes to financial statements.

**VANDERHEYDEN HALL, INC.**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED JUNE 30, 2013 AND 2012**

|  | <u>2013</u>        | <u>2012</u>       |
|--|--------------------|-------------------|
| <b>Cash Flows From Operating Activities</b>  |                    |                   |
| Change in net assets   | \$ 1,744,811       | \$ (1,435,740)    |
| Adjustments to reconcile change in net assets to net cash provided by operating activities |                    |                   |
| Depreciation and amortization  | 779,319            | 790,533           |
| Bad debts  | 18,749             | 3,163             |
| Net realized/unrealized (gains) losses on investments                                      | (76,841)           | 12,084            |
| Actuarial gains and losses   | (751,750)          | 1,116,333         |
| (Increase) Decrease in assets:   |                    |                   |
| Receivables  | 101,687            | 851,531           |
| Prepaid expenses   | 3,848              | (15,531)          |
| Increase (Decrease) in liabilities:  |                    |                   |
| Accounts payable   | (67,269)           | (333,704)         |
| Accrued expenses   | (254,100)          | (403,230)         |
| Deferred revenue   | (134,866)          | (13,634)          |
| Due to governmental agencies   | (81,991)           | (119,290)         |
| Net Cash Provided by Operating Activities  | <u>1,281,597</u>   | <u>452,515</u>    |
| <b>Cash Flows From Investing Activities</b>  |                    |                   |
| Proceeds from sale of U.S. Treasury Notes  | 3,109,549          | 3,630,518         |
| Purchase of U.S. Treasury Notes  | (3,116,677)        | (3,649,086)       |
| Purchase of investments  | (24,986)           | (22,743)          |
| Proceeds from sale of investments  | 12,243             | 11,625            |
| Expenditures for property, plant and equipment   | (78,739)           | (97,165)          |
| Escrow Withdrawals (Deposits)  | (238,380)          | (1,257)           |
| Net Cash Used by Investing Activities  | <u>(336,990)</u>   | <u>(128,108)</u>  |
| <b>Cash Flows From Financing Activities</b>  |                    |                   |
| Net proceeds (repayments) on line of credit  | (787,568)          | 237,132           |
| Repayment of long-term debt  | (778,912)          | (539,207)         |
| Proceeds from long-term debt   | 526,763            | -                 |
| Deferred charges   | 2,090              | (4,110)           |
| Net Cash Used by Financing Activities  | <u>(1,037,627)</u> | <u>(306,185)</u>  |
| <b>Net Increase (Decrease) in Cash and Cash Equivalents</b>                                | (93,020)           | 18,222            |
| Cash and Cash Equivalents, Beginning of Year   | <u>156,630</u>     | <u>138,408</u>    |
| <b>Cash and Cash Equivalents, End of Year</b>  | <u>\$ 63,610</u>   | <u>\$ 156,630</u> |
| <b>Supplemental Information:</b>   |                    |                   |
| Cash paid for interest   | <u>\$ 793,101</u>  | <u>\$ 803,527</u> |

See accompanying notes to financial statements.



**VANDERHEYDEN HALL, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2013 AND 2012**

**1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES**

***Nature of Activities***

Vanderheyden Hall, Inc. (the Agency) is a nonprofit organization providing services to neglected and abused children and persons with mental illness and developmental disabilities from various counties and school districts throughout the State of New York. The Agency operates residential, diagnostic, educational, and respite programs. Revenues are derived from fees charged to county governments and school districts; Medicaid; Social Security; New York State Office for Persons With Developmental Disabilities (OPWDD) and Office of Mental Health (OMH) reimbursements; grants and individual contributions. The Agency receives the majority of its support from New York State, county and local governments through negotiated contracts and service fees to provide services in its child care programs.

***Revenue Recognition***

Revenue from governmental agencies is recognized when services are rendered at approved rates. These rates are primarily cost based as determined by allowable expenditures in rate-setting periods. Costs are subject to audit by third party payors and changes, if any, are recognized in the year known.

***Contributions***

Contributions are recognized when the donor makes a promise to give to the Agency that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. If the restrictions are met in the same year in which the contributions are received, they are reported as increases in unrestricted net assets.

***Cash Equivalents***

For purposes of the statement of cash flows, the Agency considers all highly liquid investments with an initial maturity of three months or less that are not held for investment purposes to be cash equivalents.

***Pledges Receivable***

Pledges receivable represent amounts promised by donors and are recorded at their net realizable value. Uncollectible promises are expected to be insignificant. All pledges receivable are expected to be received within one year.

***Accounts Receivable***

Accounts receivable are stated at unpaid balances, less an allowance for doubtful accounts. The Agency provides for losses on accounts receivable using the allowance method. The allowance is based on experience and other circumstances, which may affect the ability of funding sources to meet their obligations. Receivables are considered impaired if full principal payments are not received in accordance with the contractual terms. It is the Organization's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected. Bad debt expense was \$18,749 and \$3,163 for the years ended June 30, 2013 and 2012, respectively.

**VANDERHEYDEN HALL, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2013 AND 2012**

**1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES**

***Property, Plant, Equipment and Depreciation***

Property, plant and equipment are stated at cost less accumulated depreciation. Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations on a straight-line basis over the following estimated useful lives:

|                                   | <u>Years</u> |
|-----------------------------------|--------------|
| Buildings and improvements        | 10 - 40      |
| Furniture, fixtures and equipment | 5 - 15       |
| Vehicles                          | 5            |

Depreciation expense was \$773,320 and \$784,676 for the years ended June 30, 2013 and 2012, respectively.

Maintenance and repairs are charged to operations when incurred; betterments and renewals are capitalized. The Agency follows a capitalization policy in accordance with the New York State Consolidated Fiscal Reporting Manual. Items with a cost of \$5,000 and a useful life greater than two years are capitalized. When property, plant and equipment is sold or otherwise disposed of, the asset account and related accumulated depreciation account are relieved and any gain or loss is included in operations.

***Estimates***

Management uses estimates and assumptions in preparing financial statements. These estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of revenues and expenses. Actual results could differ from those estimates.

***Deferred Charges***

Deferred charges consist of closing fees and expenses incurred on the mortgages. The closing fees and expenses are amortized on a straight-line basis over the term of the mortgage. Amortization expense was \$5,999 and \$5,857 for the years ended June 30, 2013 and 2012, respectively. Amortization expense is expected to be approximately \$5,900 in each of the next five years.

***Income Tax Status***

The Agency is exempt from federal income taxes as a not-for-profit corporation under tax section 501(c)(3) as determined by the Internal Revenue Service. The Agency has been designated as an organization other than a private foundation. Under Accounting Standards Codification (ASC) Section 740, the tax status of tax-exempt entities is an uncertain tax position, since events could potentially occur that jeopardize tax-exempt status. Management of the Agency is not aware of any events that could jeopardize tax exempt status. Therefore, no liability or provision for income tax has been reflected in the financial statements. Management believes that filings for tax years prior to 2010 are no longer open to examination by the IRS.

**VANDERHEYDEN HALL, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2013 AND 2012**

**1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES**

***Allocation of Expenses***

Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services using specific allocation methods. Administration expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Agency and are allocated based on total direct program expenses to total direct expenses, the ratio-value method.

***Reclassification***

Certain amounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements.

***Fair Value Measurements***

Generally accepted accounting principles establishes a framework for measuring fair value. That framework provides for a fair value hierarchy that prioritizes the inputs in valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted market prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The asset's or liability's fair value measurement level within the hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. The following is a description of the valuation methodologies used at June 30, 2013 and June 30, 2012

Most investments are traded in public markets and are valued at their closing price on the last day of the fiscal year and are valued using level 1 inputs based on quoted market prices within active markets. Other investments are traded on public markets, but at times are not actively traded daily. These investments are valued using level 2 inputs.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while management believes the valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

**VANDERHEYDEN HALL, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2013 AND 2012**

**1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES**

***Fair Value Measurements***

Fair values of assets and liabilities measured on a recurring basis at June 30, 2013 are as follows:

|                                  | <u>Fair Value</u>   | <u>Quoted Prices<br/>in Active<br/>Markets for<br/>Identical<br/>Assets<br/>(Level 1)</u> | <u>Significant<br/>Other<br/>Observable<br/>Inputs<br/>(Level 2)</u> | <u>Significant<br/>Unobservable<br/>Inputs<br/>(Level 3)</u> |
|----------------------------------|---------------------|---|--|--|
| <b>Investments</b>               |                     |   |  |  |
| Cash Equivalents                 | \$ 31,782           | \$ 31,782   | \$ -   | \$ -   |
| Equities                         |                     |   | -  | -  |
| Consumer Discretionary           | 46,285              | 46,285  | -  | -  |
| Consumer Staples                 | 70,634              | 70,634  | -  | -  |
| Financials                       | 77,604              | 77,604  | -  | -  |
| Health Care                      | 46,480              | 46,480  | -  | -  |
| Industrials                      | 54,112              | 54,112  | -  | -  |
| Information Technology           | 53,959              | 53,959  | -  | -  |
| Telecommunications               | 7,299               | 7,299   | -  | -  |
| Mutual Funds                     |                     |   | -  | -  |
| Index Funds                      | 107,452             | 107,452   | -  | -  |
| Domestic Equity                  | 140,181             | 140,181   | -  | -  |
| Foreign Equity                   | 26,771              | 26,771  | -  | -  |
| Government Bonds                 | 73,983              | 73,983  | -  | -  |
| Other Funds                      | 19,956              | 19,956  | -  | -  |
| Corporate Debt Securities        | 91,897              | -   | 91,897   | -  |
| Government Debt Securities       | 47,476              | -   | 47,476   | -  |
| Total Investments                | <u>\$ 895,871</u>   | <u>\$ 756,498</u>   | <u>\$ 139,373</u>  | <u>\$ -</u>  |
| <b>Trust Accounts</b>            |                     |   |  |  |
| Cash Equivalents                 | \$ 14,725           | \$ 14,725   | \$ -   | \$ -   |
| U.S. Treasury Notes              | 1,941,576           | -   | 1,941,576  | -  |
| Total Trust Accounts             | <u>\$ 1,956,301</u> | <u>\$ 14,725</u>  | <u>\$ 1,941,576</u>  | <u>\$ -</u>  |
| <b>Total Fair Value Measures</b> | <u>\$ 2,852,172</u> | <u>\$ 771,223</u>   | <u>\$ 2,080,949</u>  | <u>\$ -</u>  |

**VANDERHEYDEN HALL, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2013 AND 2012**

**1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES**

***Fair Value Measurements***

Fair values of assets and liabilities measured on a recurring basis at June 30, 2012 are as follows:

|                                  | <u>Fair Value</u>   | <u>Quoted Prices<br/>in Active<br/>Markets for<br/>Identical<br/>Assets<br/>(Level 1)</u> | <u>Significant<br/>Other<br/>Observable<br/>Inputs<br/>(Level 2)</u> | <u>Significant<br/>Unobservable<br/>Inputs<br/>(Level 3)</u> |
|----------------------------------|---------------------|---|--|--|
| <b>Investments</b>               |                     |   |  |  |
| Cash Equivalents                 | \$ 78,224           | \$ 78,224   | \$ -   | \$ -   |
| Equities                         |                     |   | -  | -  |
| Consumer Discretionary           | 35,688              | 35,688  | -  | -  |
| Consumer Staples                 | 72,529              | 72,529  | -  | -  |
| Financials                       | 39,340              | 39,340  | -  | -  |
| Health Care                      | 38,758              | 38,758  | -  | -  |
| Industrials                      | 44,798              | 44,798  | -  | -  |
| Information Technology           | 63,527              | 63,527  | -  | -  |
| Telecommunications               | 6,444               | 6,444   | -  | -  |
| Mutual Funds                     |                     |   | -  | -  |
| Index Funds                      | 79,619              | 79,619  | -  | -  |
| Domestic Equity                  | 120,577             | 120,577   | -  | -  |
| Foreign Equity                   | 11,398              | 11,398  | -  | -  |
| Government Bonds                 | 38,121              | 38,121  | -  | -  |
| Corporate Debt Securities        | 127,098             | -   | 127,098  | -  |
| Government Debt Securities       | 50,166              | -   | 50,166   | -  |
| Total Investments                | <u>\$ 806,287</u>   | <u>\$ 629,023</u>   | <u>\$ 177,264</u>  | <u>\$ -</u>  |
| <b>Trust Accounts</b>            |                     |   |  |  |
| Cash Equivalents                 | \$ 646,726          | \$ 646,726  | \$ -   | \$ -   |
| U.S. Treasury Notes              | 1,302,447           | -   | 1,302,447  | -  |
| Total Trust Accounts             | <u>\$ 1,949,173</u> | <u>\$ 646,726</u>   | <u>\$ 1,302,447</u>  | <u>\$ -</u>  |
| <b>Total Fair Value Measures</b> | <u>\$ 2,755,460</u> | <u>\$ 1,275,749</u>   | <u>\$ 1,479,711</u>  | <u>\$ -</u>  |

**2. INVESTMENTS**

Investments are carried at fair value based on readily determinable quoted market prices.

|                   | <u>2013</u>       | <u>2012</u>       |
|-------------------|-------------------|-------------------|
| Cash equivalents  | \$ 31,782         | \$ 78,224         |
| Equity securities | 356,373           | 301,084           |
| Mutual funds      | 368,343           | 249,715           |
| Debt securities   | <u>139,373</u>    | <u>177,264</u>    |
| Total             | <u>\$ 895,871</u> | <u>\$ 806,287</u> |

**VANDERHEYDEN HALL, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2013 AND 2012**

**2. INVESTMENTS**

The Agency realized net gains (losses) on sales of investments of \$24,283 and \$(8,147) for the years ended June 30, 2013 and 2012, respectively. Net unrealized gains (losses) were \$52,558 and \$(3,937) for the years ended June 30, 2013 and 2012, respectively. The Agency's investment securities are classified as unrestricted. Therefore, investment income and unrealized gains or losses are considered unrestricted.

**3. LINE OF CREDIT**

The Agency has available a \$2,950,000 working capital line of credit with First Niagara Bank which is due on demand. The outstanding balance on this note was \$1,543,575 at June 30, 2013 and \$2,331,143 at June 30, 2012. The interest rate on the note is variable (3.25% at June 30, 2013). The loan is secured by all real estate and investments and cross collateralized with a First Niagara Bank mortgage in the amount of \$154,932.

**4. LONG-TERM DEBT**

|   | <u>2013</u>         | <u>2012</u>         |
|---|---------------------|---------------------|
| Bonded mortgage payable to the Dormitory Authority of the State of New York (see Note 12), variable interest (4.40% at June 30, 2013), payments due through 2018, secured by a building.  | \$ 3,765,000        | \$ 4,290,000        |
| Mortgage payable to Community Preservation Corp. (CPC), variable interest rate (4.29% at June 30, 2013). Payments through April 1, 2026, secured by buildings. During 2012, the Agency made a principal deferral arrangement with CPC as part of a loan refinancing, which was completed during the year ended June 30, 2013. | 3,542,351           | 3,265,710           |
| Mortgage payable to Pioneer Savings Bank, interest (7.00% at June 30, 2013), maturing November 30, 2021, secured by building.   | 153,156             | 165,449             |
| Mortgage payable to the Facilities Development Corporation, interest at 6.33%, payments due through 2018, secured by a building.  | 178,030             | 178,030             |
| Mortgage payable to First Niagara Bank, interest at 6.00%, payments due through July 2020, secured by buildings.  | 154,933             | 163,139             |
| Mortgage payable to First Niagara Bank, interest at 4.46%, maturing June, 21, 2016, secured by buildings.   | 54,153              | 57,146              |
| Retail installment agreement, interest at 6.9%, payments through September, 2017, secured by equipment.   | <u>19,702</u>       | <u>-</u>            |
| Total Long-Term Debt  | 7,867,325           | 8,119,474           |
| Less current installments   | <u>673,505</u>      | <u>696,400</u>      |
| Long-Term Debt, net of current installments   | <u>\$ 7,193,820</u> | <u>\$ 7,423,074</u> |

**VANDERHEYDEN HALL, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2013 AND 2012**

**4. LONG-TERM DEBT**

Total interest expense was \$491,877 and \$564,209 for the years ended June 30, 2013 and 2012, respectively.

Long-term debt is payable in each of the next five years as follows:

|      |            |
|------|------------|
| 2014 | \$ 673,505 |
| 2015 | 709,801    |
| 2016 | 743,094    |
| 2017 | 783,099    |
| 2018 | 1,054,257  |

**5. ESCROW DEPOSITS**

The Agency has received financing through a loan with the Community Preservation Corporation with a requirement to maintain an escrow account to be held until the end of the mortgage term. The mortgage was refinanced during 2013. Part of the terms of that refinancing was that additional monies would be required to be maintained in escrow. The amounts in escrow at June 30, 2013 and 2012 were \$257,185 and \$18,805, respectively.

**6. OPERATING LEASES**

The Agency leases property and equipment under operating leases expiring at various dates. Minimum future rental payments under the non-cancelable operating leases having a remaining term in excess of one year as of June 30, 2013 and for each of the remaining years are:

|                                      |                   |
|--------------------------------------|-------------------|
| 2014                                 | \$ 236,498        |
| 2015                                 | 142,737           |
| 2016                                 | 121,401           |
| 2017                                 | 96,366            |
| 2018                                 | <u>16,220</u>     |
| Total Minimum Future Rental Payments | <u>\$ 613,222</u> |

Rental expense was \$366,573 and \$301,970 for the years ended June 30, 2013 and 2012, respectively.

**7. TAX DEFERRED ANNUITY PLAN**

The Agency contributes to a tax deferred annuity plan qualified under Section 403(b) of the Internal Revenue Code. The plan covers all eligible employees who choose to participate. Employees can make contributions to the plan up to the maximum amount allowed by law. The Agency matches an employee's contribution up to a maximum established by the Board of Directors. Contributions to the Plan were \$26,198 and \$30,540 for the years ended June 30, 2013 and 2012, respectively.

**VANDERHEYDEN HALL, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2013 AND 2012**

**8. DEFINED BENEFIT PENSION PLAN**

The Agency has a defined benefit pension plan covering substantially all of its employees. Benefits are based upon years of service and compensation. On June 30, 2010, the agency permanently froze accrual of additional benefits for the Defined Benefit Plan. It is the Agency's intent to continue to fund the plan as required until such time as the plan is fully funded and can be legally terminated. Contributions are intended to provide not only for benefits attributed to rendered service to date but also for services expected to be rendered in the future. The Plan's measurement date is June 30. It is at least reasonably possible that these estimates could change in the near-term. Plan assets consist of a variety of domestic equities, real estate income securities and limited partnerships. The Plan is noncontributory.

The following sets forth the funded status of the plan in accordance with generally accepted accounting principles at June 30, 2013 and 2012:

|   | <u>2013</u>           | <u>2012</u>           |
|---|-----------------------|-----------------------|
| Accumulated benefit obligation at June 30                                 | \$ 5,892,619          | \$ 5,918,352          |
| Fair value of plan assets at June 30                                      | \$ 4,126,457          | \$ 3,215,667          |
| Projected benefit obligation at June 30                                   | <u>5,892,619</u>      | <u>5,918,352</u>      |
| Funded Status   | <u>\$ (1,766,162)</u> | <u>\$ (2,702,685)</u> |
| Weighted average assumptions as of June 30                                |                       |                       |
| Discount rate   | 4.25%                 | 3.86%                 |
| Expected long-term return on plan assets                                  | 8.00%                 | 8.00%                 |
| Rate of compensation increase   | n/a                   | n/a                   |
| Net Periodic Benefit Cost   | <u>\$ 93,233</u>      | <u>\$ 60,121</u>      |
| Employer Contributions  | <u>\$ 278,006</u>     | <u>\$ 534,520</u>     |
| Benefits Paid   | <u>\$ 174,915</u>     | <u>\$ 66,606</u>      |
| <i>Amounts Recognized in the statement of financial position</i>          |                       |                       |
| Accrued Pension Liability   | \$ (1,766,162)        | \$ (2,702,685)        |
| Accrued Expenses, current   | <u>-</u>              | <u>-</u>              |
| Total   | <u>\$ (1,766,162)</u> | <u>\$ (2,702,685)</u> |
| <i>Amounts Recognized in the statement of activities</i>                  |                       |                       |
| Actuarial Gains and (Losses)  | \$ 751,750            | \$ (1,116,333)        |
| Net Periodic Benefit Cost   | <u>(93,233)</u>       | <u>(60,121)</u>       |
| Total   | <u>\$ 658,517</u>     | <u>\$ (1,176,454)</u> |
| <i>Expected Effect in Unrestricted Net Assets in the next fiscal year</i> |                       |                       |
| Gains/(losses)  | \$ (82,891)           | \$ (153,967)          |
| Net prior service cost  | -                     | -                     |
| New transition asset  | -                     | -                     |



**VANDERHEYDEN HALL, INC.  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2013 AND 2012**

**8. DEFINED BENEFIT PENSION PLAN**

**Expected Employer Contributions for year ended June 30, 2013**      \$ 221,086

***Expected Future Benefit Payments***

The following are the expected future benefit payments:

|             |            |
|-------------|------------|
| 2014        | \$ 360,821 |
| 2015        | 343,688    |
| 2016        | 388,746    |
| 2017        | 292,644    |
| 2018        | 287,379    |
| 2019 - 2023 | 2,851,040  |

***Plan Assets by Category***

The following are the assets by major category as of June 30:

|                      | <u>2013</u>         | <u>%</u>   | <u>2012</u>         | <u>%</u>   |
|----------------------|---------------------|------------|---------------------|------------|
| Equities             | \$ 3,701,968        | 89         | \$ 2,588,628        | 80         |
| Fixed income         | 275,016             | 7          | 386,487             | 12         |
| Other Securities     | 84,196              | 2          | 114,683             | 4          |
| Cash and equivalents | <u>65,277</u>       | <u>2</u>   | <u>125,869</u>      | <u>4</u>   |
| Total                | <u>\$ 4,126,457</u> | <u>100</u> | <u>\$ 3,215,667</u> | <u>100</u> |

The Plan's investments are invested in securities as disclosed above and are valued at the fair values of the investments as traded in public markets. Management considers these assets to be classified as a Level 1 in the fair value hierarchy as described in Note 1.

***Investment Policy***

The Plan's investment objective is preservation of capital. Each transaction shall seek first to ensure the capital losses are mitigated, whether they be from securities defaults or erosion of market value. Investment decisions should favor stability of principal over income. This primary objective of capital preservation over income applies to the portion of investment portfolio used to meet liquidity needs.

It is the policy of the Plan to diversify its investment portfolio. All funds shall be diversified to minimize the risk of loss resulting from over concentration of assets in a specific maturity and from a specific issuer of a specific class of securities. Performance of the fund shall be regularly measured against the S&P 500, Lehman Aggregate, and MSCI.

**VANDERHEYDEN HALL, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2013 AND 2012**

**8. DEFINED BENEFIT PENSION PLAN**

***Other Assumptions***

Mortality: 50/50 blend annuitant/non-annuitant IRS table  
 Turnover: Table T-8 of the Actuary's Pension Handbook  
 Assumed Retirement Age: Normal retirement age or age attained, if greater

***Plan Changes and Amendments***

On June 30, 2010, the Agency permanently froze accrual of additional benefits for the Defined Benefit Plan. It is the Agency's intent to continue to fund the plan as required until such time as the plan is fully funded and can be legally terminated.

**9. TRUST ACCOUNTS - RESTRICTED**

In connection with the bonded mortgage with the Dormitory Authority of the State of New York, (DASNY), the Agency is required to maintain the following accounts which are administered by DASNY.

**June 30, 2013**

|                                     | <b><u>Cash</u></b> | <b><u>U.S.<br/>Treasury<br/>Notes</u></b> | <b><u>Total</u></b> |
|-------------------------------------|--------------------|---|---------------------|
| Construction Fund                   | \$ 1,014           | \$ 384,865                                | \$ 385,879          |
| Debt Service Fund                   | 13,165             | 638,943                                   | 651,658             |
| Building and Equipment Reserve Fund | 45                 | 189,952                                   | 189,997             |
| Debt Service Reserve Fund           | 501                | 727,816                                   | 728,317             |
| <br>Total                           | <br>\$ 14,725      | <br>\$ 1,941,576                          | <br>\$ 1,955,851    |

**June 30, 2012**

|                                     | <b><u>Cash</u></b> | <b><u>U.S.<br/>Treasury<br/>Notes</u></b> | <b><u>Total</u></b> |
|-------------------------------------|--------------------|---|---------------------|
| Construction Fund                   | \$ 580             | \$ 384,937                                | \$ 385,517          |
| Debt Service Fund                   | 644,412            | -   | 644,412             |
| Building and Equipment Reserve Fund | 877                | 188,899                                   | 189,776             |
| Debt Service Reserve Fund           | 857                | 728,611                                   | 729,468             |
| <br>Total                           | <br>\$ 646,726     | <br>\$ 1,302,447                          | <br>\$ 1,949,173    |

**10. TEMPORARILY RESTRICTED NET ASSETS**

Temporarily restricted net assets represent amounts restricted by donors for certain programs and purposes.

**VANDERHEYDEN HALL, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2013 AND 2012**

**11. CONTINGENCIES**

The Agency is named as defendant in various lawsuits involving the wrongful termination and other employment issues. In the lawsuits the allegations have not yet been defined with specificity as the cases are still in their very early stages. The Agency intends to continue to defend each action vigorously. As these lawsuits are still in their preliminary stages the Agency's attorneys cannot predict the outcome of these lawsuits nor estimate the amount of loss that may result, if any. Accordingly, no provision for any liability that may result has been made in the accompanying financial statements.

**12. DORMITORY AUTHORITY INSURED REVENUE BONDS**

The Dormitory Authority of the State of New York (the Authority), Vanderheyden Hall, Inc. Insured Revenue Bonds, Series 1998F were issued in September 1998 as special obligations of the Authority. The bonds are payable solely from, and secured by, a pledge of certain payments from the tuition billings under the 853 School Program. Under the loan agreement a separate tuition rate is calculated based on the repayment requirements of the mortgage. Tuition invoices are submitted to the counties and school districts responsible for the pupils and payments are sent directly to the State Comptroller's Office and then forwarded to the Authority. These payments are deposited directly into the Debt Service Fund (see Note 9) and are therefore restricted to the payment of principal and interest under the bond issue and are not available for any other purpose. As a result, related accounts receivable have been reflected as current assets in the statement of financial position to the extent they can be used to meet the debt service requirements in the subsequent year. The remaining amount has been reflected in other assets in the statement of financial position. The billing revenues of \$695,110 and \$643,259 for the years ended June 30, 2013 and 2012, respectively, are included in the statement of activities in Program support and revenue section in the Education - Dormitory Authority cost center. This cost center reflects only the revenues and expenses associated with the bond issue and has been established at the direction of the funding sources.

**13. WORKERS' COMPENSATION ACCRUAL**

Vanderheyden Hall, Inc. participated in the Provider Agency Trust for Human Services (PATH Trust) for mandated workers compensation coverage from January 1, 2001 to December 31, 2005. The trust was dissolved on February 28, 2006 and is now run by the Workers Compensation Board of New York State (WCB). Significant assessments were imposed on the former participants of the PATH Trust. The WCB hired a public accounting firm to do a review of the trust, its service agreement, financial documents and determine if there was any fraudulent or negligent activity. Vanderheyden Hall, Inc. along with three other participating agencies have filed a suit against Consolidated Risk Services (CRS) the administrator of the trust since inception and the trustees of the trust. These cases are still active. Management believes there is merit to the case but cannot reasonably determine any settlement or favorable determination at this juncture. A liability for the workers compensation assessment imposed on Vanderheyden Hall, Inc. of \$453,606 has been recorded in the accompanying financial statements. The liability has been recorded based on the current assessment which is based on actuarial assumptions and may change as the claims run off occurs in future years. It is at least reasonably possible this estimate could change in the near-term.

**VANDERHEYDEN HALL, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2013 AND 2012**

**14. RISKS AND UNCERTAINTIES**

The Agency invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect account balances and the amounts reported in the statement of financial position.

**15. NET DEFICITS/MANAGEMENT'S PLANS**

At June 30, 2013, the Agency's current liabilities exceed its current assets by \$835,938, and the Agency has a net accumulated deficit of \$2,218,483 (including net accumulated deficit of 1,766,162 related to the defined benefit pension plan (Note 8)). The Agency incurred an increase in net assets for 2012-2013 of \$1,744,811 and a decrease in net assets of \$1,435,740 for 2011-2012. Of those amounts a gain from the defined benefit plan was recognized in the amount \$751,750 for 2012-2013 due to increases in discount rates used to value the pension liability and increase in the assets funding the Plan. For 2011-2012 a loss was recognized in the amount of \$1,116,333. The defined benefit plan was permanently frozen at June 30, 2010, causing the long-term accruals of the plan to be reduced. The Agency applied to the IRS for a one-time hardship waiver allowing 2009-2010 pension contributions to be paid over a 5 year term. This five year waiver was approved and the all installments have been paid into the plan as of October 2013. Over the past several years the Agency has experienced increasing trends in program costs while approved rates from governmental funding agencies, the primary source of program revenues, have increased in 2012-2013, they have not increased proportionately with the associated costs.

Management continues to work to develop and implement a number of initiatives to enhance program revenues as well as contributions and non program revenue, including working with governmental agencies to negotiate increases to funding rates and submitting rate appeals for operating losses, where allowable. Management has also instituted a number of initiatives to reduce expenses, delay certain expenditures, and is evaluating the profitability of each of its programs for closure that are not considered viable. The CPC mortgage, which financed the renovation of the agency's Residential Treatment Center cottages, was refinanced reducing the interest rate from 6.63% to 4.29% and increasing cash flow by \$9,000 a month. We added one resident to our Van Leuven IRA, which will result in \$84,000 annually in additional revenue with limited additional costs. A new OPWDD Day Habilitation Program was approved and opened in October 2013. OPWDD has also approved the opening of another IRA for five aging out individuals which opened in October 2013. The Agency has a surplus budget for 13/14. Significant emphasis is being spent on budget management and education as well as evaluating alternatives for shared services, affiliation agreements and merger opportunities.

The Agencies management is optimistic that the work being done collaboratively with our Board of Directors to ensure our financial strength moving forward will be effective.

**16. SUBSEQUENT EVENTS**

Management has evaluated all events subsequent to the statement of financial position date of June 30, 2013 through October 31, 2013, which is the date these financial statements were available to be issued.

**VANDERHEYDEN HALL, INC.**  
**SCHEDULE OF SUPPORT AND REVENUE RELATED TO FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED JUNE 30, 2013**  
**WITH COMPARATIVE TOTALS FOR JUNE 30, 2012**

|   | <u>Education</u>  |                            |                    |                            |                    |                           |
|---|-------------------|----------------------------|--------------------|----------------------------|--------------------|---------------------------|
|   | <u>Operations</u> | <u>Dormitory Authority</u> | <u>Residential</u> | <u>Community Residence</u> | <u>Group Homes</u> | <u>Independent Living</u> |
| <b>Program Support and Revenue</b>                              |                   |                            |                    |                            |                    |                           |
| Counties  | \$ 979,800        | \$ -                       | \$ 3,694,805       | \$ -                       | \$ 2,366,499       | \$ 224,994                |
| School districts  | 1,628,521         | -                          | 261,332            | -                          | -                  | -                         |
| Medicaid  | 7,734             | -                          | 15,334             | 3,794,407                  | 87,893             | -                         |
| Social security   | -                 | -                          | 2,218              | 504,155                    | 1,466              | -                         |
| OPWDD   | -                 | -                          | -                  | 16,104                     | -                  | -                         |
| DASNY   | -                 | 695,110                    | -                  | -                          | -                  | -                         |
| Community services  | -                 | -                          | -                  | -                          | -                  | -                         |
| Grants  | 156,423           | -                          | -                  | -                          | -                  | -                         |
| USDA  | 38,161            | -                          | 18,262             | 4,544                      | 20,614             | -                         |
| Miscellaneous income  | 14,960            | 10,347                     | -                  | 109,736                    | 77                 | 287                       |
| Retroactive revenue adjustments                                 | -                 | -                          | 9,491              | (2,147)                    | -                  | (4)                       |
| Total Program Support and Revenue                               | <u>2,825,599</u>  | <u>705,457</u>             | <u>4,001,442</u>   | <u>4,426,799</u>           | <u>2,476,549</u>   | <u>225,277</u>            |
| <b>Nonprogram Support and Revenue</b>                           |                   |                            |                    |                            |                    |                           |
| Interest and dividends  | -                 | 553                        | -                  | -                          | -                  | -                         |
| Contributions and bequests                                      | -                 | -                          | -                  | -                          | -                  | -                         |
| Miscellaneous income  | -                 | -                          | -                  | -                          | -                  | -                         |
| Net realized/unrealized gains (losses)                          | -                 | -                          | -                  | -                          | -                  | -                         |
| Total Nonprogram Support and Revenue                            | <u>-</u>          | <u>553</u>                 | <u>-</u>           | <u>-</u>                   | <u>-</u>           | <u>-</u>                  |
| <b>Total Support and Revenue Related to Functional Expenses</b> | <u>2,825,599</u>  | <u>706,010</u>             | <u>4,001,442</u>   | <u>4,426,799</u>           | <u>2,476,549</u>   | <u>225,277</u>            |
| Total Functional Expenses                                       | <u>2,754,737</u>  | <u>577,154</u>             | <u>3,918,628</u>   | <u>4,130,797</u>           | <u>2,068,914</u>   | <u>225,272</u>            |
| <b>Excess (Deficiency) of Support and Revenue Over Expense</b>  | <u>\$ 70,862</u>  | <u>\$ 128,856</u>          | <u>\$ 82,814</u>   | <u>\$ 296,002</u>          | <u>\$ 407,635</u>  | <u>\$ 5</u>               |

**VANDERHEYDEN HALL, INC.**  
**SCHEDULE OF SUPPORT AND REVENUE RELATED TO FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED JUNE 30, 2013**  
**WITH COMPARATIVE TOTALS FOR JUNE 30, 2012**

|   | <u>Community<br/>Services</u> | <u>Medicaid</u>    | <u>Development<br/>Fund</u> | <u>2013<br/>Totals</u> | <u>2012<br/>Totals</u> |
|---|-------------------------------|--------------------|-----------------------------|------------------------|------------------------|
| <b>Program Support and Revenue</b>                              |                               |                    |                             |                        |                        |
| Counties  | \$ -                          | \$ 3,900           | \$ -                        | \$ 7,269,998           | \$ 6,638,379           |
| School districts  | -                             | -                  | -                           | 1,889,853              | 1,821,445              |
| Medicaid  | 209,696                       | 693,571            | -                           | 4,808,635              | 4,615,813              |
| Social security   | -                             | -                  | -                           | 507,839                | 470,530                |
| OPWDD   | -                             | -                  | -                           | 16,104                 | 10,500                 |
| DASNY   | -                             | -                  | -                           | 695,110                | 643,259                |
| Community services  | 3,582                         | -                  | -                           | 3,582                  | 29,723                 |
| Grants  | -                             | -                  | -                           | 156,423                | 189,750                |
| USDA  | -                             | -                  | -                           | 81,581                 | 86,876                 |
| Miscellaneous income  | -                             | -                  | 9,520                       | 144,927                | 147,183                |
| Retroactive revenue adjustments                                 | -                             | -                  | -                           | 7,340                  | (75,894)               |
| Total Program Support and Revenue                               | <u>213,278</u>                | <u>697,471</u>     | <u>9,520</u>                | <u>15,581,392</u>      | <u>14,577,564</u>      |
| <b>Nonprogram Support and Revenue</b>                           |                               |                    |                             |                        |                        |
| Interest and dividends  | -                             | -                  | 20,595                      | 21,148                 | 18,715                 |
| Contributions and bequests                                      | -                             | -                  | 96,388                      | 96,388                 | 106,390                |
| Miscellaneous income  | -                             | -                  | 57,867                      | 57,867                 | -                      |
| Net realized/unrealized gains (losses)                          | -                             | -                  | 76,841                      | 76,841                 | (12,084)               |
| Total Nonprogram Support and Revenue                            | <u>-</u>                      | <u>-</u>           | <u>251,691</u>              | <u>252,244</u>         | <u>113,021</u>         |
| <b>Total Support and Revenue Related to Functional Expenses</b> | 213,278                       | 697,471            | 261,211                     | 15,833,636             | 14,690,585             |
| Total Functional Expenses                                       | <u>209,533</u>                | <u>790,578</u>     | <u>145,123</u>              | <u>14,840,575</u>      | <u>15,009,992</u>      |
| <b>Excess (Deficiency) of Support and Revenue Over Expense</b>  | <u>\$ 3,745</u>               | <u>\$ (93,107)</u> | <u>\$ 116,088</u>           | <u>\$ 993,061</u>      | <u>\$ (319,407)</u>    |

**VANDERHEYDEN HALL, INC.**  
**SCHEDULE OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED JUNE 30, 2013**  
**WITH COMPARATIVE TOTALS FOR JUNE 30, 2012**

|                                       | <u>Education</u>    |                                | <u>Residential</u>  | <u>Community<br/>Residence</u> | <u>Group<br/>Homes</u> | <u>Independent<br/>Living</u> |
|---------------------------------------|---------------------|--------------------------------|---------------------|--------------------------------|------------------------|-------------------------------|
|                                       | <u>Operations</u>   | <u>Dormitory<br/>Authority</u> |                     |                                |                        |                               |
| <b>Functional Expenses</b>            |                     |                                |                     |                                |                        |                               |
| Personal services                     | \$ 1,706,842        | \$ -                           | \$ 2,140,497        | \$ 2,377,572                   | \$ 1,247,326           | \$ 76,211                     |
| Fringe benefits                       | 368,821             | -                              | 466,369             | 516,687                        | 271,240                | 16,714                        |
| Transportation and worker's expense   | 5,180               | -                              | 37,297              | 60,155                         | 19,835                 | 2,886                         |
| Children's allowances                 | -                   | -                              | 7,210               | -                              | 3,119                  | 7,523                         |
| Children's activities                 | 1,750               | -                              | 22,958              | 6,370                          | 8,159                  | 366                           |
| Related school expenses               | 1,824               | -                              | 638                 | -                              | 195                    | 72                            |
| Purchase of services                  | 35,867              | -                              | 40,987              | 28,117                         | 23,653                 | 394                           |
| Purchase of health services           | 45,147              | -                              | 451                 | 796                            | 374                    | -                             |
| Food                                  | 34,992              | -                              | 105,041             | 112,549                        | 47,463                 | 6,714                         |
| Clothing                              | -                   | -                              | 14,491              | 10,514                         | 6,578                  | 1,313                         |
| Bedding and linen                     | 62                  | -                              | 172                 | 7,936                          | -                      | 98                            |
| Program and household supplies        | 30,090              | -                              | 53,672              | 51,159                         | 19,038                 | 8,949                         |
| Medical supplies and prescriptions    | -                   | -                              | 10                  | 7,315                          | (1,024)                | 73                            |
| Rent - equipment                      | 7,370               | -                              | 6,675               | 21,403                         | 8,062                  | 288                           |
| - vehicles                            | 3,843               | -                              | 28,631              | 67,609                         | 13,518                 | 3,708                         |
| - property                            | -                   | -                              | 470                 | 114,776                        | 74                     | 53,800                        |
| Utilities                             | 78,532              | -                              | 94,431              | 78,949                         | 58,076                 | 3,034                         |
| Plant and equipment maintenance       | 49,732              | -                              | 39,922              | 38,711                         | 25,300                 | 2,755                         |
| Vehicle maintenance                   | (90)                | -                              | (145)               | 8,239                          | 2,842                  | 74                            |
| Telephone                             | 6,830               | -                              | 6,372               | 64,453                         | 13,373                 | 7,595                         |
| Postage                               | 102                 | -                              | 62                  | 58                             | 4                      | 3                             |
| Dues, licenses and permits            | 5,956               | -                              | 10,552              | 4,698                          | 6,333                  | 1,106                         |
| Office supplies                       | 2,510               | -                              | 5,536               | 3,598                          | 1,600                  | 289                           |
| Subscriptions and publications        | -                   | -                              | 55                  | -                              | 10                     | -                             |
| Conference expense                    | 616                 | -                              | 3,039               | 2,213                          | 883                    | 34                            |
| Miscellaneous                         | 30                  | -                              | 34,058              | 44                             | 16                     | 6                             |
| Professional fees                     | 700                 | -                              | 5,647               | 407                            | 1,130                  | 74                            |
| Insurance                             | 44,238              | -                              | 26,153              | 46,143                         | 23,207                 | 4,784                         |
| Interest                              | 4,334               | 197,662                        | 260,873             | 15,349                         | 11,212                 | 1,899                         |
| Real estate taxes                     | -                   | -                              | 308                 | 5,643                          | 4,568                  | -                             |
| Publicity and recruitment             | 2,303               | -                              | 3,060               | 2,672                          | 1,142                  | 304                           |
| Medical transportation                | -                   | -                              | -                   | -                              | -                      | -                             |
| Bad debt expense                      | 3,349               | -                              | 1,352               | 7,802                          | 435                    | 95                            |
| Depreciation and amortization         | 63,755              | 379,492                        | 168,182             | 93,902                         | 44,707                 | 3,663                         |
| Total Functional Expenses             | <u>2,504,685</u>    | <u>577,154</u>                 | <u>3,585,026</u>    | <u>3,755,838</u>               | <u>1,862,447</u>       | <u>204,824</u>                |
| Allocation of Administration Expenses | 263,096             | -                              | 344,617             | 378,301                        | 195,430                | 15,113                        |
| <b>Total Functional Expenses</b>      | <u>\$ 2,767,781</u> | <u>\$ 577,154</u>              | <u>\$ 3,929,643</u> | <u>\$ 4,134,139</u>            | <u>\$ 2,057,877</u>    | <u>\$ 219,937</u>             |

**VANDERHEYDEN HALL, INC.**  
**SCHEDULE OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED JUNE 30, 2013**  
**WITH COMPARATIVE TOTALS FOR JUNE 30, 2012**

|                                       | <u>Community<br/>Services</u> | <u>Medicaid</u>   | <u>Development<br/>Fund</u> | <u>Adminis-<br/>tration</u> | <u>2013<br/>Totals</u> | <u>2012<br/>Totals</u> |
|---------------------------------------|-------------------------------|-------------------|-----------------------------|-----------------------------|------------------------|------------------------|
| <b>Functional Expenses</b>            |                               |                   |                             |                             |                        |                        |
| Personal services                     | \$ 117,672                    | \$ 312,844        | \$ 26,532                   | \$ 813,575                  | \$ 8,819,072           | \$ 9,035,100           |
| Fringe benefits                       | 25,548                        | 67,599            | 7,360                       | 137,956                     | 1,878,295              | 1,888,409              |
| Transportation and worker's expense   | 6,423                         | 1,376             | 76                          | 8,257                       | 141,484                | 158,414                |
| Children's allowances                 | -                             | -                 | -                           | -                           | 17,852                 | 21,189                 |
| Children's activities                 | 804                           | -                 | 7,512                       | -                           | 47,919                 | 38,403                 |
| Related school expenses               | -                             | -                 | 2,932                       | -                           | 5,661                  | 5,499                  |
| Purchase of services                  | 38                            | 1,266             | 24,911                      | 142,337                     | 297,570                | 251,703                |
| Purchase of health services           | 8,972                         | 144,722           | -                           | -                           | 200,462                | 193,685                |
| Food                                  | -                             | 29                | 14,180                      | 157                         | 321,125                | 293,242                |
| Clothing                              | -                             | -                 | -                           | -                           | 32,896                 | 27,210                 |
| Bedding and linen                     | -                             | -                 | -                           | -                           | 8,268                  | 6,545                  |
| Program and household supplies        | 2,886                         | 347               | 21,683                      | 16,442                      | 204,266                | 225,132                |
| Medical supplies and prescriptions    | 268                           | 145,797           | -                           | -                           | 152,439                | 147,120                |
| Rent - equipment                      | 432                           | 1,261             | 923                         | 10,234                      | 56,647                 | 9,989                  |
| - vehicles                            | 15,069                        | 678               | 23                          | 6,428                       | 139,507                | 118,499                |
| - property                            | -                             | -                 | 250                         | -                           | 169,369                | 173,483                |
| Utilities                             | 1,674                         | 7,608             | 4,145                       | 26,552                      | 353,001                | 315,308                |
| Plant and equipment maintenance       | 1,356                         | 3,782             | 176                         | 19,968                      | 181,703                | 198,862                |
| Vehicle maintenance                   | 2,103                         | -                 | -                           | 857                         | 13,880                 | 30,355                 |
| Telephone                             | 1,265                         | 474               | 11                          | 17,717                      | 118,090                | 110,365                |
| Postage                               | -                             | 64                | 523                         | 4,282                       | 5,099                  | 9,685                  |
| Dues, licenses and permits            | 47                            | 145               | 1,650                       | 7,860                       | 38,347                 | 36,218                 |
| Office supplies                       | 9                             | 1,122             | 648                         | 7,121                       | 22,432                 | 28,246                 |
| Subscriptions and publications        | -                             | -                 | -                           | 903                         | 967                    | 1,636                  |
| Conference expense                    | 1                             | 177               | 40                          | 3,794                       | 10,798                 | 10,069                 |
| Miscellaneous                         | 0                             | 2                 | 17,685                      | 9,560                       | 61,402                 | 28,692                 |
| Professional fees                     | -                             | -                 | -                           | 27,864                      | 35,823                 | 86,528                 |
| Insurance                             | 5,646                         | 6,875             | 573                         | 16,710                      | 174,329                | 175,168                |
| Interest                              | 5                             | -                 | -                           | 542                         | 491,877                | 564,209                |
| Real estate taxes                     | -                             | -                 | -                           | 1,868                       | 12,387                 | 4,563                  |
| Publicity and recruitment             | -                             | 34                | -                           | 8,246                       | 17,760                 | 18,386                 |
| Medical transportation                | -                             | 11,780            | -                           | -                           | 11,780                 | 4,384                  |
| Bad debt expense                      | 129                           | 5,587             | -                           | -                           | 18,749                 | 3,163                  |
| Depreciation and amortization         | 166                           | 5,245             | 176                         | 20,030                      | 779,319                | 790,533                |
| Total Functional Expenses             | <u>190,513</u>                | <u>718,816</u>    | <u>132,011</u>              | <u>1,309,260</u>            | <u>14,840,574</u>      | <u>15,009,992</u>      |
| Allocation of Administration Expenses | <u>18,940</u>                 | <u>79,104</u>     | <u>14,659</u>               | <u>(1,309,260)</u>          | <u>-</u>               | <u>-</u>               |
| <b>Total Functional Expenses</b>      | <u>\$ 209,453</u>             | <u>\$ 797,920</u> | <u>\$ 146,670</u>           | <u>\$ -</u>                 | <u>\$ 14,840,574</u>   | <u>\$ 15,009,992</u>   |